



# AIMAN SALAMAT

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🔗 [Bold Profile](#)

## WEBSITES, PORTFOLIOS, PROFILES

- [www.linkedin.com/in/aimanixd](https://www.linkedin.com/in/aimanixd)
- <https://derghd.github.io/index.html>

## EDUCATION

**HIGH SCHOOL DIPLOMA** | Interaction Design *EXPECTED IN 04/2025*  
**NANYANG POLYTECHNIC, Singapore**

## PROFESSIONAL SUMMARY

Motivated retail sales professional with proven record of boosting sales and customer loyalty through individualized service. Resourceful individual skillful in learning customer needs, directing to desirable merchandise and upselling to meet sales quotas. Committed to strengthening customer experiences with positivity and professionalism when answering requests and processing sales.

## SKILLS

- Self-Directed Learning
- Appeals Support
- Sales Promotion
- Upselling Strategies
- Concept Development
- Store Cleaning
- Adaptability and flexibility
- Tech-Savvy
- Design Implementation
- User experience design
- Digital Design
- Wireframing and Prototyping

## WORK HISTORY

**RETAIL WORKER** *11/2023 to CURRENT*

**Cotton On Mega | Singapore**

- Enhanced customer satisfaction by providing personalized assistance and product recommendations.
- Streamlined inventory management for improved product availability and reduced stock discrepancies.
- Delivered exceptional customer service with a friendly demeanor, resulting in increased repeat business.
- Collaborated with team members to execute store promotions and sales events, driving revenue growth.

**SALESPERSON**

*10/2023 to CURRENT*

**Xiaomi | Singapore, Singapore**

- Boosted sales by consistently engaging with customers and addressing their needs effectively.
- Developed relationships with clients for increased loyalty and repeat business.

- Expanded customer base through targeted prospecting and networking efforts.
- Implemented effective sales strategies to maximize revenue generation.

## **RETAIL SALES ASSOCIATE**

*03/2023 to CURRENT*

### **Challenger Technologies Ltd**

- Maintained knowledge of current sales, promotions, and policies regarding payment, returns, and exchanges
- Utilized problem-solving skills to resolve customer inquiries or complaints in an efficient manner
- Operated cash register accurately and efficiently while processing payments from customers
- Maintained cleanliness of store area by vacuuming floors, dusting shelves and wiping down counters
- Verified inventory computations by comparing to physical counts of stock, investigating discrepancies, or adjusting errors
- Organized materials according to type, style, and product code
- Adapted quickly to changes in procedures or policies within the organization
- Assisted with loading and unloading trucks using hand trucks, dollies, ramps., as needed
- Accurately updated records in databases regarding items shipped or received from vendors or customers
- Collaborated with other warehouse staff to manage daily operations in a timely manner.

## **PROMOTER**

*08/2023 to 08/2023*

### **Lenovo | Singapore, Singapore**

- Increased event attendance by effectively promoting and marketing upcoming events through various channels.
- Developed strong relationships with potential customers for improved brand awareness and loyalty.
- Collaborated with event organizers to create engaging promotional materials and strategies.
- Boosted product sales by demonstrating product features and benefits during promotional events.

## **WAREHOUSE PACKER**

*09/2020 to 03/2022*

### **J&T Express**

- Maintained knowledge of current sales, promotions, and policies regarding payment, returns, and exchanges
- Utilized problem-solving skills to resolve customer inquiries or complaints in an efficient manner
- Operated cash register accurately and efficiently while processing payments from customers
- Maintained cleanliness of store area by vacuuming floors, dusting

shelves and wiping down counters

- Verified inventory computations by comparing to physical counts of stock, investigating discrepancies, or adjusting errors
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## CERTIFICATIONS

- N level
- O level